Preparing a negotiation for a loan

Estimated costs

Production: _____

Salaries and wages: _____

Overheads (regular costs): _____

_____

Expected revenues: _____

Price of product/service: _____
(1-2 examples)

Estimated break-even point: _____

Brought-in capital: _____

Security/collateral: _____

Amount of loan requested: _____

Term of loan (time period): _____

How do you expect to pay it back: _____
(instalments or lump sum?)

Purpose of loan: _____

Future prospects: _____

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